



Pareto E&P Independents Conference

26 April 2022

A socially responsible contributor to the
global energy mix



MAKING A POSITIVE
IMPACT

WE ARE GENEL ENERGY

- Genel Energy is an oil and gas exploration and production company, with operations primarily in the Kurdistan Region of Iraq
- Our strategy is focused on the generation of cash from low-cost and low-carbon oil production, providing a compelling mix of growth and returns
- We aim to be a world-class creator of shareholder value, and a company that has a positive impact on society through fueling economic growth and directly supporting the communities in which we operate

Our strategy:

Generate cash

Low-cost and high-margin production generating a material amount of cash

Invest in growth

Rapidly recycling capital into assets with the potential to deliver significant and sustained cash flow growth

Return excess cash to shareholders

Generating sufficient cash throughout the investment cycle to fund a material and progressive dividend

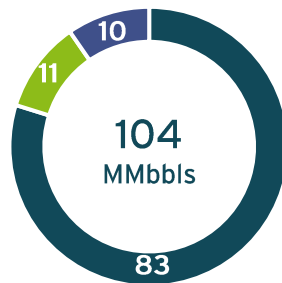
Our values



AN ESTABLISHED BUSINESS MODEL

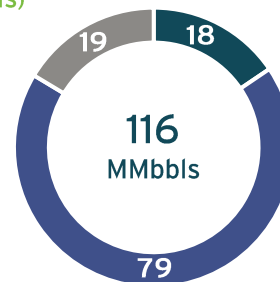
- Our business model ensures that we are resilient in times of a low oil price, and thrive when it is high
 - Retained material dividend when the oil price crashed in 2020, while making material investment in taking Sarta to first oil
 - Dividend increased at half year 2021 as the external environment improved
- We are committed to running the business in a way that mitigates downside risk and maximises wider benefits
 - Financial discipline, rigorous risk management, and a focus on ESG and sustainability
- Cash-generative, low-cost, high-margin, resilient 2P reserves
- Rapid, capital efficient development of discovered resource
 - Appropriate investment in appraisal and exploration assets targeting reserves replacement
- The current oil price does not change our focus on the fundamentals

2P RESERVES
(MMbbls)



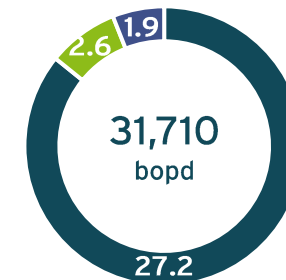
■ Tawke ■ Taq Taq ■ Sarta

2C RESOURCES
(MMbbls)



■ Tawke ■ Sarta ■ Qara Dagh

2021 OIL PRODUCTION
(Kbopd)



■ Tawke ■ Taq Taq ■ Sarta

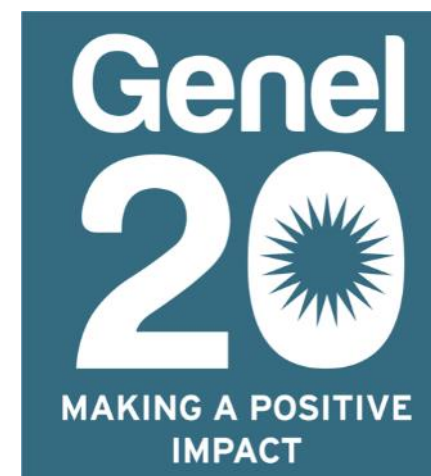
A SOCIALLY RESPONSIBLE CONTRIBUTOR TO THE GLOBAL ENERGY MIX

- We aim to have a positive impact by fueling economic growth and directly supporting the communities in which we operate
- 2022 represents 20 years of operations in the KRI, which we are commemorating through the Genel20 programme, launching significant new social activities throughout the year aligned with UN Sustainable Development Goals
- Genel strives for safe operations with the goal of zero LTIs and LOPCs
- An asset portfolio fit for a future of fewer and better natural resources projects
 - 2021 carbon intensity of 16 kgCO₂e/bbl for scope 1 and 2 emissions (global oil and gas industry average of 20 kgCO₂e/boe)
 - Renewable energy study at Sarta ongoing
- The energy transition shapes our inorganic growth strategy. It requires projects that:
 - Are profitable - through the cycle
 - Have emissions that are aligned to science based targets associated with Paris
 - Can help reduce energy poverty, in regions where it can make a material difference through providing power and improving the health and education of women
- Sustainability Report to be issued on the day of our AGM, 12 May

16 kgCO₂e/bbl
scope 1 and 2 emissions in 2021

34
local companies supported by Genel

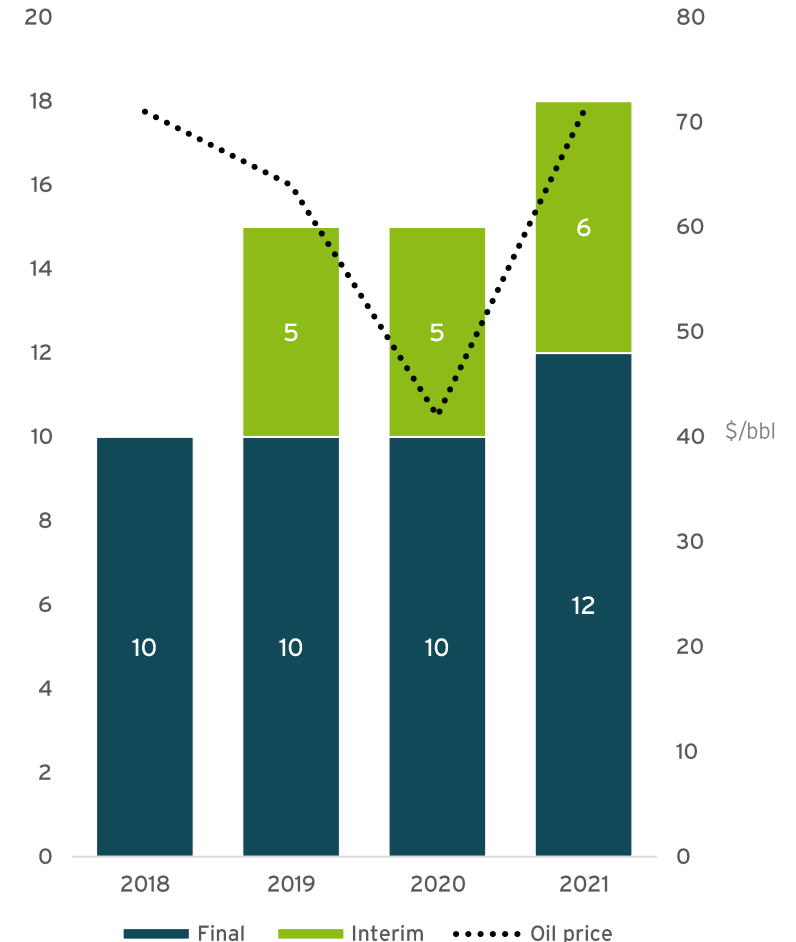
\$60 million
spent on social projects in KRI since 2002



MATERIAL FREE CASH FLOW AND A PROGRESSIVE DIVIDEND

- **Low-cost production averaged 31,710 bopd in 2021, in line with 2020**
 - Tawke PSC production robust
 - Sarta net production of 1,920 bopd offset Taq Taq decline
 - Total 11.6 MMbbls produced in 2021
- **Production business highly cash generative, generating \$239 million of net income after opex and cost recovered capex**
- **Company free cash flow of \$86 million in 2021, pre dividend payments**
 - Significant investment in growth: c.\$110 million spent at Sarta and Qara Dagh
- **Genel remains committed to a material and progressive dividend**
 - 16¢ per share (2020: 15¢ per share) paid to shareholders in 2021
 - Total \$44 million paid in 2021
- **Final dividend of 12¢ per share announced**
 - Bringing total dividends relating to the 2021 financial year to 18¢ per share
 - 20% year on-year-increase

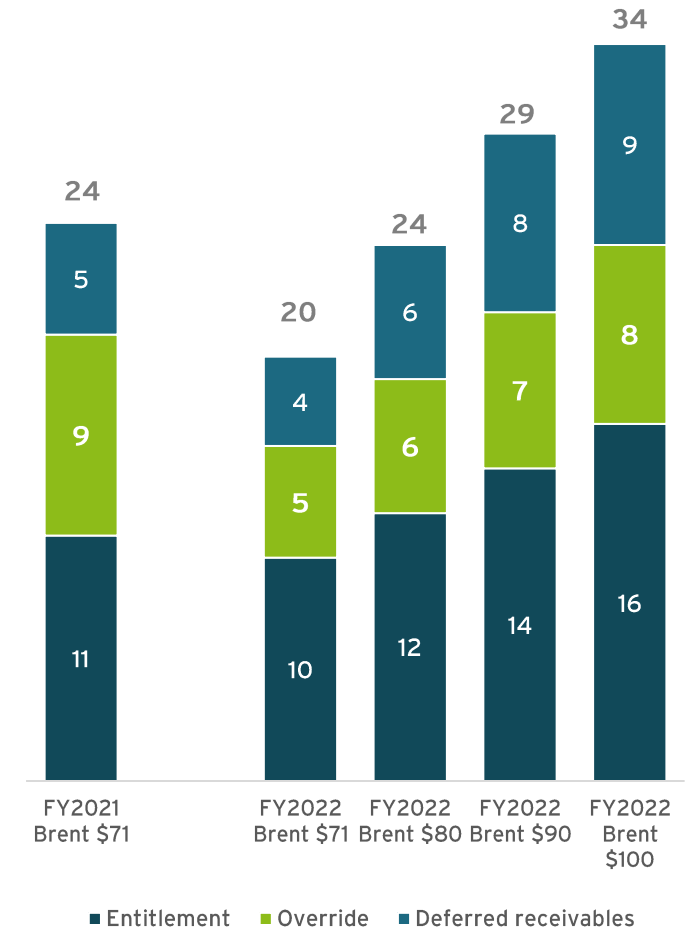
DIVIDENDS RELATING TO FINANCIAL YEAR
(Cents per share)



MARGIN PER BARREL SET TO INCREASE IN 2022

- **Production business cash generation set to materially increase**
 - Production remains robust and highly cash-generative, with guidance in line with that of 2021
 - Cash generation per barrel of \$29/bbl at Brent \$90/bbl, including deferred receivables recovery and cost recovered capex
 - Final Tawke override payment expected in October, relating to production in July 2022, meaning 10 override payments expected in 2022
- **Free cash flow over \$250 million at guidance production and Brent \$90/bbl**
- **Should the current oil price strength persist, Genel will consider return of cash to shareholders in addition to our commitment to a material and progressive dividend**

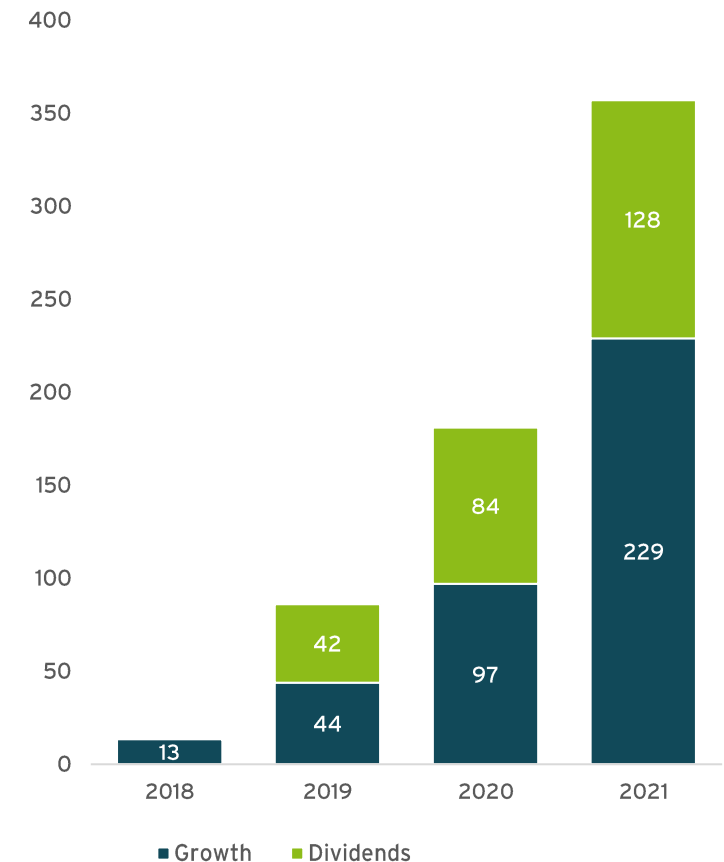
CASH GENERATION PER BARREL AFTER OPEX AND COST RECOVERED CAPEX (\$/BBL)



PUTTING OUR CASH TO WORK

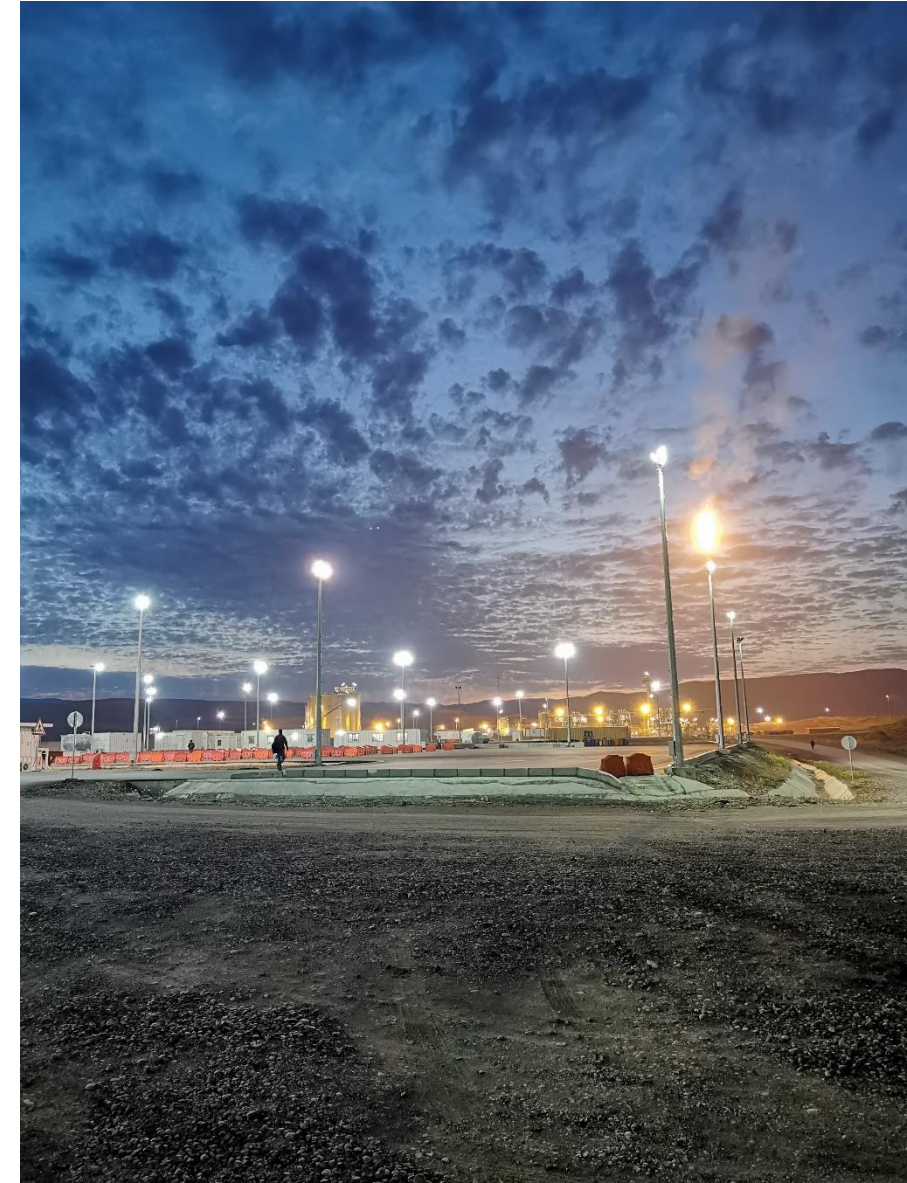
- **Formidable balance sheet at 31 December 2021:**
 - Cash of \$314 million
 - Net cash \$44 million
- **Material 2022 cash generation will add to this liquidity**
- **Balance sheet provides us with significant opportunity to deliver growth and returns**
- **Since 2018:**
 - Material cash generation even after investment in growth has facilitated material returns to shareholders
 - With the balance going to rebuilding the balance sheet
- **Going forward**
 - Capital allocation focuses on the generation of cash, and in 2022 the priority remains maximising our low-cost high-margin production
 - Continuing efforts to build a diverse portfolio that supports a material and progressive dividend, resilient in the long-term, and replacing the cash generation from the Tawke override

CUMULATIVE CAPITAL ALLOCATION 2018-2021
(\$ million)

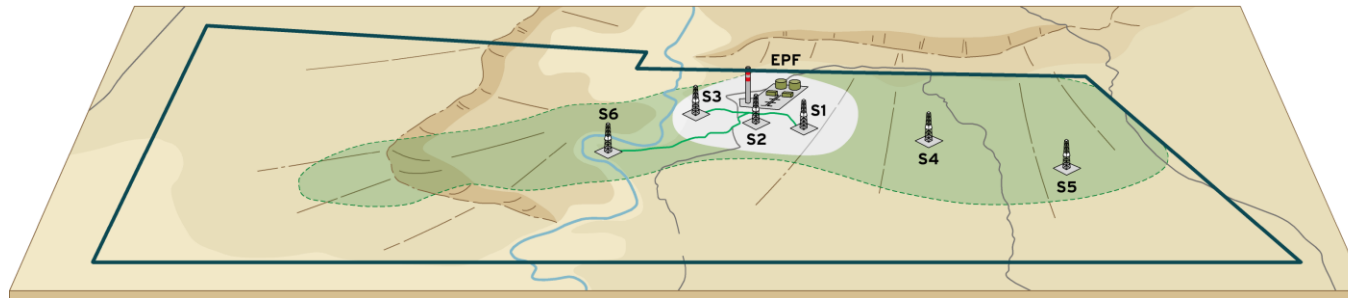
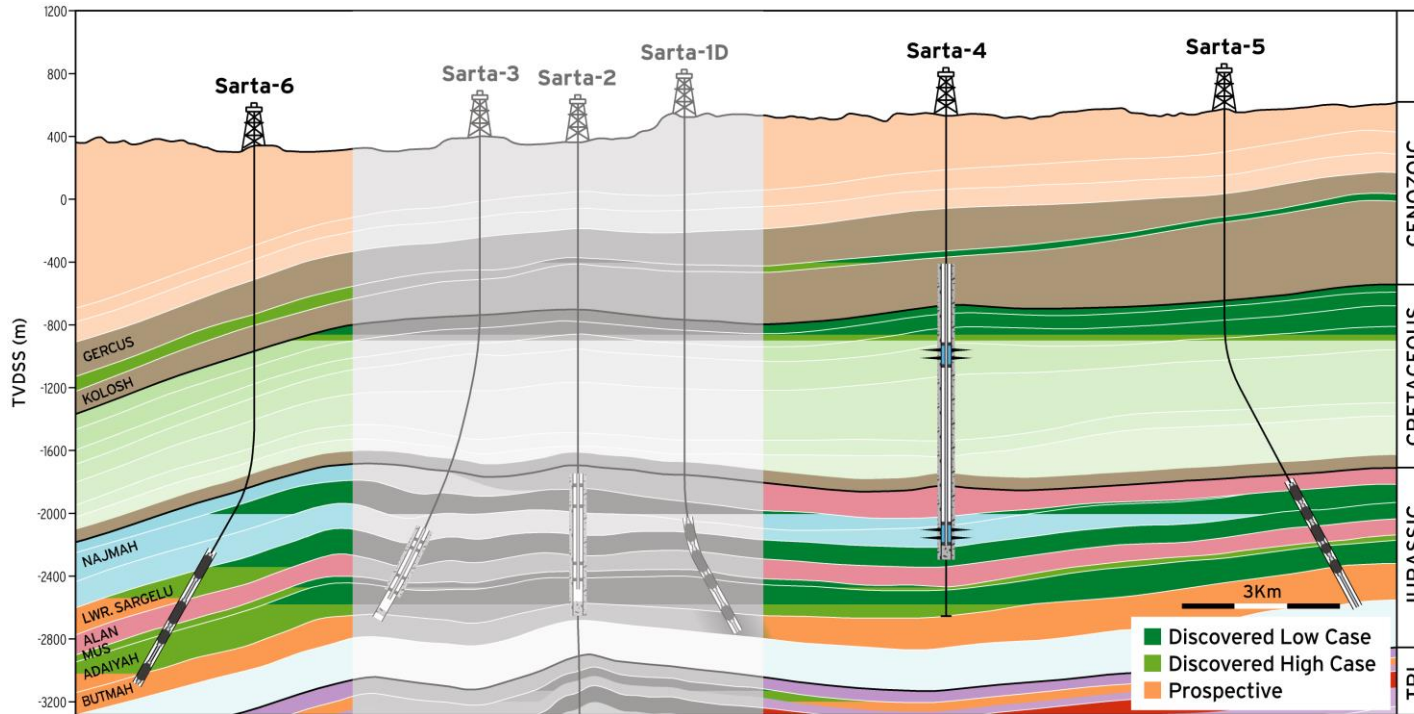
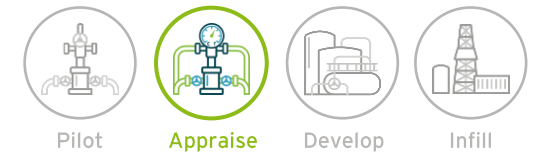


OPERATIONAL FOCUS IN 2022

- The focus is once again on maximising our low-cost high-margin production
- The Tawke PSC will see a material increase in drilling activity
 - Operator expects production of c.105,000 bopd in 2022
- At Taq Taq, we are working with the MNR and our partner with a view to the resumption of drilling in H2 2022
- At Sarta, appraisal continues
 - Sarta-1D now on production
 - Drilling operations on Sarta-5 are complete, well-testing operations underway
 - Sarta-6 spud in February
- Appraisal results of Sarta-5 and Sarta-6 will be incorporated into our assessment of reserves at the appropriate time



SARTA - APPRAISAL



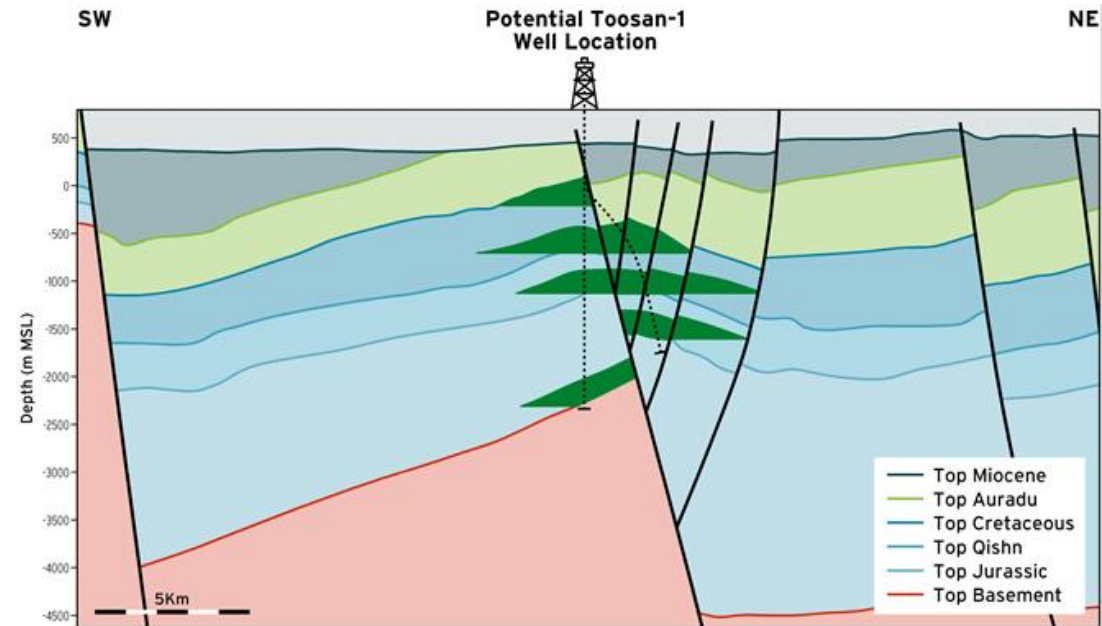
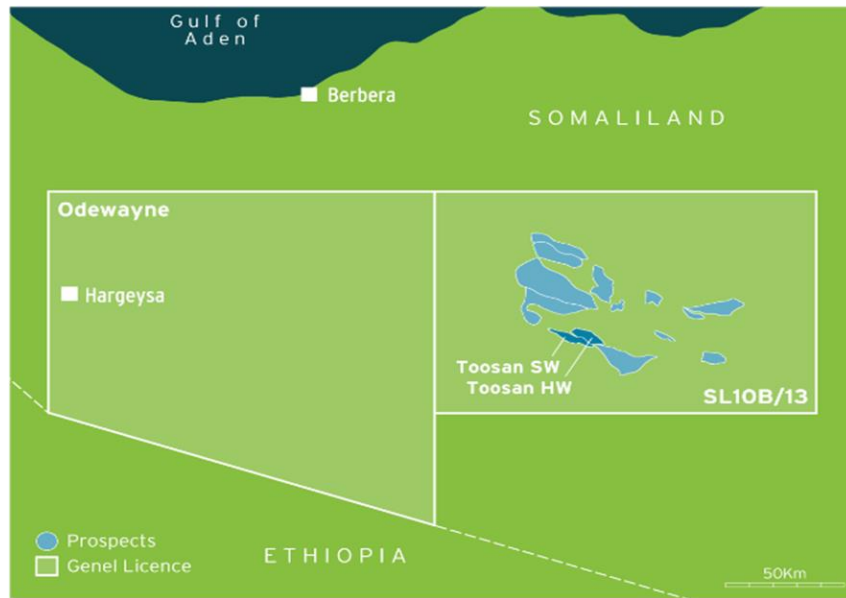
Sarta-5: Surface well testing now underway

- 12 km updip from the PILOT EPF
- Tests reservoir connectivity and deliverability
- Will test the full suite of Jurassic reservoirs
- Being set up to monetise oil early in success case

Sarta-6: Spud in January, results expected in Q3 2022

- 6 km downdip from the PILOT EPF
- Tests reservoir connectivity and deliverability
- Will test the Khurmala heavy oil and the full suite of Jurassic reservoirs
- Will be produced immediately through a dedicated flowline to the EPF in success
- Option for a contingent sidetrack

SOMALILAND – LONG-TERM RESERVES REPLACEMENT

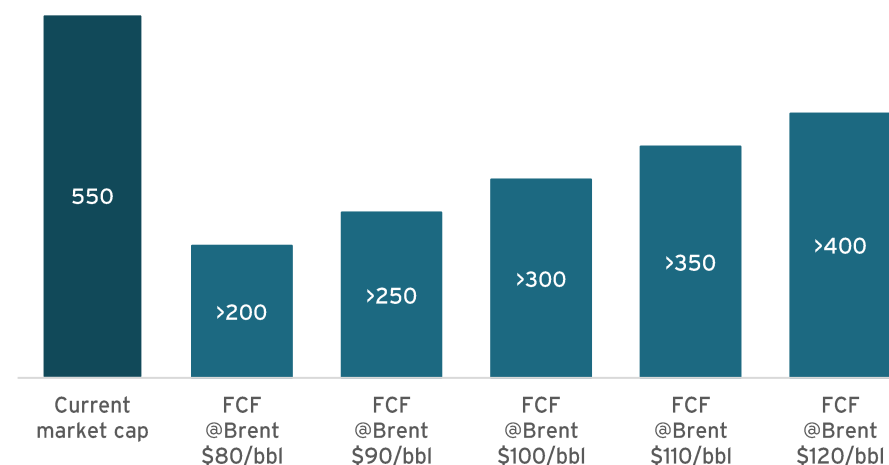


- **Farm-out agreement signed relating to the SL10B13 block, Somaliland, with OPIC Somaliland Corporation**
 - OSC receives a 49% working interest in the block for a cash consideration of 49% of all Genel's historic back costs, plus a cash premium
- **Highly prospective block with multiple stacked prospects with over 5 billion barrels of prospective resources identified**
- **Field partners working to plan exploration drilling, with aim of drilling a well around the end of 2023**
 - Estimated gross well cost of c.\$40 million
- **150 kilometres from the port at Berbera, offering a route to international markets**

2022 OUTLOOK – FREE CASH FLOW, SIGNIFICANT OPPORTUNITY

- **Investment in growth, creating catalysts for value creation**
 - Appraisal at Sarta has potential to add production and reserves
- **At \$90/bbl, free cash flow in excess of a quarter of a billion dollars is anticipated, based on guidance production**
 - \$10/bbl increase/decrease impacts free cash flow by c.\$50 million
- **Genel continues to seek inorganic growth opportunities**
- **Committed to paying a material and progressive dividend**

2022 FREE CASH FLOW SENSITIVITY TO AVERAGE BRENT
(\$ million)



Increased cash generation

High-impact well results at Sarta

Progressive dividend

Potential reserve additions

